



# **APRIL 2010 PRICE LIST**

**Exclusive UK Distributor**

Stone Marketing Ltd, 10 Sovereign Way, Tonbridge, Kent TN9 1RH  
(T) 01732 771771 (F) 01732 771767 (E) sales@stonemarketing.com  
(W) www.stonemarketing.com

# Terms & Conditions - April 2010

## 1 **Delivery**

Whilst every endeavour will be made to effect deliveries on time, no guarantee as to exact dates is to be implied and no liability will be accepted for any loss or damage occasioned by delay in delivery however caused. Any complaint of short delivery or of damage to goods delivered in the United Kingdom must be notified in writing by the buyer to the seller and the Parcel Carrier within 3-days of receipt of the goods and any complaint of short or of damage to goods delivered outside the United Kingdom must be notified in writing by the buyer to the seller and the Forwarding Agent within 7-days of receipt of the goods and any complaint of failure to deliver goods invoiced must be so notified to the seller in writing within 21-days of the date of arrival at the Terminal point.

## 2 **Cancellation or Postponement of Delivery.**

Customers may not cancel or amend any outstanding order for goods already made, or in process of being made at the time, or for goods to be made from materials specifically ordered for the execution of such orders except by mutual written agreement and then only on terms which would fully indemnify the seller.

Any goods previously ordered where delivery is postponed by the buyer for 30-days beyond the original date will be invoiced and payment required under the terms of clause 5 herein.

## 3 **Claims**

If any goods supplied by Stone Marketing Limited (the Company) prove on inspection to be defective in material or workmanship the Company undertakes at its option to replace the same or refund to the buyer the price of the goods and in no circumstances will liability exceed the cost of replacement of (at the Company's option) the price paid by the buyer for such goods.

The company shall not under any circumstances whatsoever be liable for damages whether consequential or otherwise, however caused or occasioned and this undertaking is given in place of and excludes all other warranties and conditions whatsoever whether implied by statute or otherwise.

## 4. **Retention of Title**

Upon delivery of any goods to the Customer the risk shall pass but the Company shall remain legal owner of them until such time as the Customer shall have paid to the Company the full price thereof and the full price of any other goods the subject of any other contract of sale between the Customer and the Company. The Customer acknowledges that until such time he is in possession of the goods solely as bailee for the Company and shall store the goods separately from his own goods in such a fashion as to be readily identifiable by the Company.

## 5 **Terms & Payment**

The prices charged and against which payment must be made will be those prices ruling at the date of despatch of goods. Unless otherwise agreed, cash with order or cash against proforma invoice if no ledger account. With credit account the Company has the right to withdraw credit facilities in the event of any failure by the buyer to adhere to these terms of payment. All goods ordered by the Customer from the Company shall be paid by the Customer within 30-days from the date of the invoice.

It is an express condition of sale that in the event of the Company having to have recourse to legal action or debt collecting agents against the Customer in order to obtain payment of outstanding accounts any costs incurred in so doing are payable by the Customer on a full indemnity basis and that the Company shall have the right to charge without notice interest of five per cent above Lloyds Bank PLC base rate for the time being in force then currently in force on any over due accounts for as long as they are overdue.

6 Customer's own conditions of purchase or buyer's standard conditions or purchase shall not apply unless specifically accepted, in writing, in advance.

7 No variation hereto or addition hereto shall be binding upon the Company unless in writing under the hand of a responsible official of the Company.

## 8 **Order Value Information**

### **UK Destinations**

8.1 Orders below £250 Nett, will incur a carriage & handling charge of £6.

### **Overseas Destinations**

All orders are costed on an EX-WORKS basis.

### **Northern Ireland, Ireland & Channel Islands**

We will use Parcel Force's 48-hour standard services for deliveries unless otherwise stated and agreed. This can take up to a week to arrive. If the customer requires a faster service this can be carried out with ANC but we will add a £50 charge to cover the additional freight costs.

## 9 **Return of Goods**

Return of goods supplied in accordance with the Customer's orders cannot be accepted unless agreed in writing. A handling charge of 20% (excluding VAT) will be levied on all orders, which have been returned after agreement by the Company. Non-standard goods supplied in accordance with the Customer's orders cannot be accepted for return or credit.

10 cannot be accepted for return or credit.

## 11 **Special Commissioned Goods/Corporate**

We reserve the right to produce  $\pm$  10% on all goods produced to Customer's specific/own label design.

12 Current prices cancel all previous prices and are subject to alteration without further notice.

## Pelikan - Luxury Price List APRIL 2010

Code	Description	Outer Qty	Barcode	rrp exc vat 2010	rrp inc vat 2010
<b>Limited Editions:</b>					
	The Pyramids of Giza Fountain Pen			POA	POA
945550	Colossus of Rhodes Limited Edition M1104 F	1	4012700945556	2127.66	2500.00
945568	Colossus of Rhodes Limited Edition M1104 M	1	4012700945563	2127.66	2500.00
	Temple of Artemis Fountain Pen	1		POA	POA
	The Lighthouse of Alexadrie Fountain Pen	1		POA	POA
959676	Hanging Gardens of Seramis, Edition no. 300	1	TBA	3191.49	3750.00
953224	Evolution of Script Fountain Pen	1		POA	POA
TBA	Calculation of Times Fountain Pen - Limited Edition of 760 Pieces	1	TBA	POA	POA
971648	Silver Screen Fountain Pen	1		2127.66	2500
<b>Special Editions:</b>					
	Niagra Falls Fountain Pen	1		POA	POA
958207	Sahara Fountain Pen M640 M	1	4012700958204	361.70	425.00
959528	Polar Lights Fountain Pen M640 Fine	1	4012700959522	336.17	395.00
959510	Polar Lights Fountain Pen M640 Medium	1	4012700959515	336.17	395.00
959833	Polar Lights Fountain Pen M640 Broad	1	4012700959836	336.17	395.00
959890	Polar Lights Ballpoint Pen K640	1	4012700959898	251.06	295.00
959858	Polar Lights Rollerball Pen R640	1	4012700959850	276.60	325.00
959551	Souveran Series Special Edition Mount Everest FP, 18Ct, M	1	4012700959553	319.15	375.00
959546	Souveran Series Special Edition Mount Everest Ballpoint	1	4012700959546	234.04	275.00
959536	Souveran Series Special Edition Mount Everest Rollerball	1	4012700959539	251.06	295.00
	Indian Summer Fountain Pen	1		POA	POA
<b>Toledo M900</b>					
921387	Toledo Fountain Pen M900 M 18Ct,case	1	4012700921383	936.17	1100.00
924589	Toledo Fountain Pen M900 EF 18Ct,case	1	4012700924582	936.17	1100.00
924597	Toledo Fountain Pen M900 F 18Ct,case	1	4012700924599	936.17	1100.00
924613	Toledo Fountain Pen M900 B 18Ct,case	1	4012700924612	936.17	1100.00
955443	Toledo Fountain Pen M900 BB 18Ct,case	1	4012700955449	936.17	1100.00
955450	Toledo Fountain Pen M900 OM 18Ct,case	1	4012700955456	936.17	1100.00
955468	Toledo Fountain Pen M900 OB 18Ct,case	1	4012700955463	936.17	1100.00
955476	Toledo Fountain Pen M900 OBB 18Ct,case	1	4012700955470	936.17	1100.00
<b>Toledo M700</b>					
927806	Toledo Fountain Pen M700 EF 18Ct,case	1	4012700927804	680.85	800.00
927814	Toledo Fountain Pen M700 F 18Ct,case	1	4012700927811	680.85	800.00
927822	Toledo Fountain Pen M700 M 18Ct,case	1	4012700927828	680.85	800.00
927830	Toledo Fountain Pen M700 B 18Ct,case	1	4012700927835	680.85	800.00
955328	Toledo Fountain Pen M700 BB 18Ct,case	1	40127009955328	680.85	800.00
955336	Toledo Fountain Pen M700 OM 18Ct,case	1	40127009955336	680.85	800.00
955344	Toledo Fountain Pen M700 OB 18Ct,case	1	40127009955344	680.85	800.00
955351	Toledo Fountain Pen M700 OBB 18Ct,case	1	40127009955351	680.85	800.00
<b>Majesty 7000 Range</b>					
953588	Majesty 7000 Fountain pen Majesty M7000 M	1	4012700953582	1106.38	1300.00
953620	Majesty 7000 Ballpoint Majesty K7000	1	4012700953629	761.70	895.00
953638	Rollerball pen Majesty R7000	1	4012700953636	931.91	1095.00
<b>Majesty 7005 Range</b>					
959122	Majesty 7005 Fountain pen Majesty M7005 M	1	4012700959126	846.81	995.00
959080	Majesty 7005 Ballpoint Majesty K7005	1	4012700959201	574.47	675.00
959072	Majesty 7005 Rollerball pen Majesty R7005	1	4012700959218	761.70	895.00
<b>Ductus 3100 Range</b>					
958512	Ductus 3100 Fountain Pen Ductus P3100 M black/silver	1	4012700958518	289.36	340.00
958553	Ductus 3100 Ballpoint pen Ductus K3100 black/silver	1	4012700958556	191.49	225.00
958561	Ductus 3100 Mechanical Pencil Ductus Black/silver D3100	1	4012700958563	191.49	225.00
958579	Ductus 3100 Rollerball Ductus black-silver R3100	1	4012700958570	234.04	275.00
<b>Ductus 3110 Range</b>					
960112	Ductus 3110 Fountain Pen Ductus M3110 black/gold	1	4012700960112	336.17	395.00
960153	Ductus 3110 Ballpoint pen Ductus K3100 black/gold	1	4012700960153	212.77	250.00
960161	Ductus 3110 Mechanical Pencil Ductus D3110 black/gold	1	4012700960161	212.77	250.00
960179	Ductus 3110 Rollerball Ductus R3110 black/gold	1	4012700960179	251.06	295.00
<b>Souverän 1000 Series</b>					
987578	Souverän 1000 Plunger fountain pen M1000 black-green EF	1	4012700987570	340.43	400.00
987586	Souverän 1000 Plunger fountain pen M1000 black-green F	1	4012700987587	340.43	400.00
987594	Souverän 1000 Plunger fountain pen M1000 black-green M	1	4012700987594	340.43	400.00
987602	Souverän 1000 Plunger fountain pen M1000 black-green B	1	4012700987600	340.43	400.00
987610	Souverän 1000 Plunger fountain pen M1000 black-green BB	1	4012700987617	340.43	400.00
987628	Souverän 1000 Plunger fountain pen M1000 black-green 3B	1	4012700987624	340.43	400.00
987636	Souverän 1000 Plunger fountain pen M1000 black-green OM	1	4012700987631	340.43	400.00
987644	Souverän 1000 Plunger fountain pen M1000 black-green OB	1	4012700987648	340.43	400.00
987651	Souverän 1000 Plunger fountain pen M1000 black-green OBB	1	4012700987655	340.43	400.00
987669	Souverän 1000 Plunger fountain pen M1000 black-green O3B	1	4012700987662	340.43	400.00
987370	Souverän 1000 Plunger fountain pen M1000 black EF	1	4012700987372	340.43	400.00
987388	Souverän 1000 Plunger fountain pen M1000 black F	1	4012700987389	340.43	400.00
987396	Souverän 1000 Plunger fountain pen M1000 black M	1	4012700987396	340.43	400.00

Code	Description	Outer Qty	Barcode	rrp exc vat 2010	rrp inc vat 2010
987404	Souverän 1000 Plunger fountain pen M1000 black B	1	4012700987402	340.43	400.00
987412	Souverän 1000 Plunger fountain pen M1000 black BB	1	4012700987419	340.43	400.00
987420	Souverän 1000 Plunger fountain pen M1000 black 3B	1	4012700987426	340.43	400.00
987438	Souverän 1000 Plunger fountain pen M1000 black OM	1	4012700987433	340.43	400.00
987446	Souverän 1000 Plunger fountain pen M1000 black OB	1	4012700987440	340.43	400.00
987453	Souverän 1000 Plunger fountain pen M1000 black OBB	1	4012700987457	340.43	400.00
987461	Souverän 1000 Plunger fountain pen M1000 black O3B	1	4012700987464	340.43	400.00
<b>Souverän Range Black &amp; Green</b>					
986513	Souverän 800 Plunger fountain pen M800 EF Black Green	1	4012700986511	285.11	335.00
986521	Souverän 800 Plunger fountain pen M800 F Black-Green	1	4012700986528	285.11	335.00
986539	Souverän 800 Plunger Fountain PEN M800 M Black-Green	1	4012700986535	285.11	335.00
986547	Souverän 800 Plunger Fountain PEN M800 B Black-Green	1	4012700986542	285.11	335.00
986554	Souverän 800 Plunger Fountain PEN M800 BB Black-Green	1	4012700986559	285.11	335.00
986562	Souverän 800 Plunger Fountain PEN M800 3B Black-Green	1	4012700986566	285.11	335.00
986570	Souverän 800 Plunger Fountain PEN M800 OM Black-Green	1	4012700986573	285.11	335.00
986588	Souverän 800 Plunger Fountain PEN M800 OB Black-Green	1	4012700986580	285.11	335.00
986596	Souverän 800 Plunger Fountain PEN M800 OBB Black-Green	1	4012700986597	285.11	335.00
986604	Souverän 800 Plunger Fountain PEN M800 O3B Black-Green	1	4012700986603	285.11	335.00
987990	Souverän 800 Rollerball R800 Black-Green	1	4012700987990	170.21	200.00
987834	Souverän 800 Ball Pen K800 Black-Green	1	4012700987839	165.96	195.00
986331	Souverän 800 Mechanical Pencil D800 Black-Green	1	4012700986337	165.96	195.00
979435	Souverän 600 Plunger fountain pen M600 EF Black/Green	1	4012700979438	191.49	225.00
979443	Souverän 600 Plunger fountain pen M600 F Black/Green	1	4012700979445	191.49	225.00
979450	Souverän 600 Plunger fountain pen M600 M Black/Green	1	4012700979452	191.49	225.00
979468	Souverän 600 Plunger fountain pen M600 B Black/Green	1	4012700979469	191.49	225.00
979476	Souverän 600 Plunger fountain pen M600 BB Black/Green	1	4012700979476	191.49	225.00
979484	Souverän 600 Plunger fountain pen M600 OM Black/Green	1	4012700979483	191.49	225.00
979492	Souverän 600 Plunger fountain pen M600 OB Black/Green	1	4012700979490	191.49	225.00
979500	Souverän 600 Plunger fountain pen M600 OBB Black/Green	1	4012700979506	191.49	225.00
979534	Souverän 600 Rollerball pen R600 Black/Green	1	4012700979537	123.40	145.00
979518	Souverän 600 Ball pen K600 Black/Green	1	4012700979513	106.38	125.00
979526	Souverän 600 Mechanical Pencil D600 Black/Green	1	4012700979520	106.38	125.00
985796	Souverän 400 Plunger Fountain Pen M400 EF Black-Green	1	4012700985798	165.96	195.00
985804	Souverän 400 Plunger Fountain Pen M400 F Black-Green	1	4012700985804	165.96	195.00
985812	Souverän 400 Plunger Fountain Pen M400 M Black-Green	1	4012700985811	165.96	195.00
985820	Souverän 400 Plunger Fountain Pen M400 B Black-Green	1	4012700985828	165.96	195.00
985838	Souverän 400 Plunger Fountain Pen M400 BB Black-Green	1	4012700985835	165.96	195.00
985846	Souverän 400 Plunger Fountain Pen M400 OM Black-Green	1	4012700985842	165.96	195.00
985853	Souverän 400 Plunger Fountain Pen M400 OB Black-Green	1	4012700985859	165.96	195.00
985861	Souverän 400 Plunger Fountain Pen M400 OBB Black-Green	1	4012700985866	165.96	195.00
987966	Souverän 400 Rollerball Pen R400 Black-Green	1	4012700987969	102.13	120.00
987792	Souverän 400 Ball Pen K400 Black-Green	1	4012700987792	80.85	95.00
985382	Souverän 400 Mechanical Pencil D400 Black-Green	1	4012700985385	80.85	95.00
901827	Souverän 300 Plunger Fountain Pen M300 F black/green	1	4012700901828	153.19	180.00
901835	Souverän 300 Plunger Fountain Pen M300 M black/green	1	4012700901835	153.19	180.00
901843	Souverän 300 Plunger Fountain Pen M300 B black/green	1	4012700901842	153.19	180.00
902114	Souverän 300 Ball pen K300 black/green	1	4012700902115	97.87	115.00
<b>Souverän Range Black &amp; Blue</b>					
986711	Souverän 800 Plunger Fountain PEN M800 EF BLACK-BLUE	1	4012700986719	285.11	335.00
986729	Souverän 800 Plunger Fountain PEN M800 M BLACK-BLUE	1	4012700986726	285.11	335.00
986737	Souverän 800 PLUNGER FOUNTAIN PEN M800 M BLACK-BLUE	1	4012700986733	285.11	335.00
986745	Souverän 800 Plunger Fountain PEN M800 B BLACK-BLUE	1	4012700986740	285.11	335.00
986752	Souverän 800 Plunger Fountain PEN M800 BB BLACK-BLUE	1	4012700986757	285.11	335.00
986760	Souverän 800 Plunger Fountain PEN M800 3B BLACK-BLUE	1	4012700986764	285.11	335.00
986778	Souverän 800 Plunger Fountain PEN M800 OM BLACK-BLUE	1	4012700986771	285.11	335.00
986786	Souverän 800 Plunger Fountain PEN M800 OB BLACK-BLUE	1	4012700986788	285.11	335.00
986794	Souverän 800 Plunger Fountain PEN M800 OBB BLACK-BLUE	1	4012700986795	285.11	335.00
986802	Souverän 800 Plunger Fountain PEN M800 O3B BLACK-BLUE	1	4012700986801	285.11	335.00
988006	Souverän 800 Rollerball PEN R800 BLACK-BLUE	1	4012700988003	170.21	200.00
987842	Souverän 800 Ball Pen K800 Black-Blue	1	4012700987846	165.96	195.00
986349	Souverän 800 Mechanical Pencil D800 BLACK-BLUE	1	4012700986344	165.96	195.00
988154	Souverän 600 Plunger Fountain Pen M600 EF Black-Blue	1	4012700988157	191.49	225.00
988162	Souverän 600 Plunger Plunger Fountain Pen M600 F Black-Blue	1	4012700988164	191.49	225.00
988170	Souverän 600 Plunger Plunger Fountain Pen M600 M Black-Blue	1	4012700988171	191.49	225.00
988188	Souverän 600 Plunger Plunger Fountain Pen M600 B Black-Blue	1	4012700988188	191.49	225.00
988196	Souverän 600 Plunger Plunger Fountain Pen M600 BB Black-Blue	1	4012700988195	191.49	225.00
988204	Souverän 600 Plunger Plunger Fountain Pen M600 OM Black-Blue	1	4012700988201	191.49	225.00
988212	Souverän 600 Plunger Plunger Fountain Pen M600 OB Black-Blue	1	4012700988218	191.49	225.00
988220	Souverän 600 Plunger Plunger Fountain Pen M600 OBB Black-Blue	1	4012700988225	191.49	225.00
988246	Souverän 600 Plunger Rollerball pen R600 Black-Blue	1	4012700988249	123.40	145.00
988378	Souverän 600 Plunger Ball pen K600 Black-Blue	1	4012700988379	106.38	125.00
985952	Souverän 400 Plunger Fountain Pen M400 EF Black-Blue	1	4012700985958	165.96	195.00
985960	Souverän 400 Plunger Fountain Pen M400 F Black-Blue	1	4012700985965	165.96	195.00
985978	Souverän 400 Plunger Fountain Pen M400 M Black-Blue	1	4012700985972	165.96	195.00
985986	Souverän 400 Plunger Fountain Pen M400 B Black-Blue	1	4012700985989	165.96	195.00
985994	Souverän 400 Plunger Fountain Pen M400 BB Black-Blue	1	4012700985996	165.96	195.00

Code	Description	Outer Qty	Barcode	rrp exc vat 2010	rrp inc vat 2010
986000	Souverän 400 Plunger Fountain Pen M400 OM Black-Blue	1	4012700986009	165.96	195.00
986018	Souverän 400 Plunger Fountain Pen M400 OB Black-Blue	1	4012700986016	165.96	195.00
986026	Souverän 400 Plunger Fountain Pen M400 OBB Black-Blue	1	4012700986023	165.96	195.00
987974	Souverän 400 Rollerball Pen R400 Black-Blue	1	4012700987976	102.13	120.00
987800	Souverän 400 Ball Pen K400 Black-Blue	1	4012700987808	80.85	95.00
985390	Souverän 400 Mechanical Pencil D400 Black-Blue	1	4012700985392	80.85	95.00
<b>Souverän Range Black &amp; Red</b>					
925388	Souverän 800 Plunger fountain pen M800 B black-red	1	4012700925381	285.11	335.00
925396	Souverän 800 Plunger fountain pen M800 BB black-red	1	4012700925398	285.11	335.00
925537	Souverän 800 Plunger fountain pen M800 OB black-red	1	4012700925534	285.11	335.00
925651	Souverän 800 Rollerball pen R800 black-red	1	4012700925657	170.21	200.00
925628	Souverän 800 Ball pen K800 black-red	1	4012700925626	170.21	195.00
925636	Souverän 800 Mechanical Pencil D800 black-red	1	4012700925633	165.96	195.00
928879	Souverän 600 Plunger fountain pen M600 F black/red	1	4012700928870	191.49	225.00
928887	Souverän 600 Plunger fountain pen M600 B black/red	1	4012700928887	191.49	225.00
928895	Souverän 600 Plunger fountain pen M600 BB black/red	1	4012700928894	191.49	225.00
928903	Souverän 600 Plunger fountain pen M600 EF black/red	1	4012700928900	191.49	225.00
928911	Souverän 600 Plunger fountain pen M600 M black/red	1	4012700928917	191.49	225.00
928929	Souverän 600 Plunger fountain pen M600 OB black/red	1	4012700928924	191.49	225.00
928945	Souverän 600 Rollerball pen R600 black/red	1	4012700928948	123.40	145.00
928937	Souverän 600 Ball Pen K600 black/red	1	4012700928931	106.38	125.00
928952	Souverän 600 Mechanical Pencil D600 black/red	1	4012700928955	106.38	125.00
925149	Souverän 400 Plunger fountain pen M400 F black-red	1	4012700925145	165.96	195.00
925156	Souverän 400 Plunger fountain pen M400 M black-red	1	4012700925152	165.96	195.00
925172	Souverän 400 Plunger fountain pen M400 B black-red	1	4012700925176	165.96	195.00
925206	Souverän 400 Plunger fountain pen M400 BB black-red	1	4012700925206	165.96	195.00
925222	Souverän 400 Plunger fountain pen M400 OB black-red	1	4012700925220	165.96	195.00
925305	Souverän 400 Rollerball pen R400 black-red	1	4012700925305	102.13	120.00
925289	Souverän 400 Ball pen K400 black-red	1	4012700925282	80.85	95.00
925297	Souverän 400 Mechanical Pencil D400 black-red	1	4012700925299	80.85	95.00
<b>Souverän Range Black</b>					
986133	Souverän 800 Plunger fountain pen M800 EF black	1	4012700986139	285.11	335.00
986141	Souverän 800 Plunger fountain pen M800 F black	1	4012700986146	285.11	335.00
986158	Souverän 800 Plunger fountain pen M800 M black	1	4012700986153	285.11	335.00
986166	Souverän 800 Plunger fountain pen M800 B black	1	4012700986160	285.11	335.00
986174	Souverän 800 Plunger fountain pen M800 BB black	1	4012700986177	285.11	335.00
986182	Souverän 800 Plunger fountain pen M800 3B black	1	4012700986184	285.11	335.00
986190	Souverän 800 Plunger fountain pen M800 OM black	1	4012700986191	285.11	335.00
986208	Souverän 800 Plunger fountain pen M800 OB black	1	4012700986207	285.11	335.00
986216	Souverän 800 Plunger fountain pen M800 OBB black	1	4012700986214	285.11	335.00
986224	Souverän 800 Plunger fountain pen M800 O3B black	1	4012700986221	285.11	335.00
987982	Souverän 800 Rollerball PEN R800 BLACK	1	4012700987983	170.21	200.00
987826	Souverän 800 Ball Pen K800 Black	1	4012700987822	165.96	195.00
986323	Souverän 800 Mechanical Pencil D800 BLACK	1	4012700986320	165.96	195.00
979542	Souverän 600 Plunger fountain pen M600 EF Black	1	4012700979544	191.49	225.00
979559	Souverän 600 Plunger fountain pen M600 F Black	1	4012700979551	191.49	225.00
979567	Souverän 600 Plunger fountain pen M600 M Black	1	4012700979568	191.49	225.00
979575	Souverän 600 Plunger fountain pen M600 B Black	1	4012700979575	191.49	225.00
979583	Souverän 600 Plunger fountain pen M600 BB Black	1	4012700979582	191.49	225.00
979591	Souverän 600 Plunger fountain pen M600 OM Black	1	4012700979599	191.49	225.00
979609	Souverän 600 Plunger fountain pen M600 OB Black	1	4012700979605	191.49	225.00
979617	Souverän 600 Plunger fountain pen M600 OBB Black	1	4012700979612	191.49	225.00
979641	Souverän 600 Rollerball pen R600 Black	1	4012700979643	123.40	145.00
979625	Souverän 600 Ball pen K600 Black	1	4012700979629	106.38	125.00
979633	Souverän 600 Mechanical Pencil D600 Black	1	4012700979636	106.38	125.00
985473	Souverän 400 Plunger Fountain Pen M400 EF Black	1	4012700985477	165.96	195.00
985481	Souverän 400 Plunger Fountain Pen M400 F Black	1	4012700985484	165.96	195.00
985499	Souverän 400 Plunger Fountain Pen M400 M Black	1	4012700985491	165.96	195.00
985507	Souverän 400 Plunger Fountain Pen M400 B Black	1	4012700985507	165.96	195.00
985515	Souverän 400 Plunger Fountain Pen M400 BB Black	1	4012700985514	165.96	195.00
985523	Souverän 400 Plunger Fountain Pen M400 OM Black	1	4012700985521	165.96	195.00
985531	Souverän 400 Plunger Fountain Pen M400 OB Black	1	4012700985538	165.96	195.00
985549	Souverän 400 Plunger Fountain Pen M400 OBB Black	1	4012700985545	165.96	195.00
987958	Souverän 400 Rollerball Pen R400 Black	1	4012700987952	102.13	120.00
987784	Souverän 400 Ball Pen K400 Black	1	4012700987785	80.85	95.00
985374	Souverän 400 Mechanical Pencil D400 Black	1	4012700985378	80.85	95.00
<b>Souverän Range Tortoiseshell White</b>					
935403	Souverän 400 Fountain Pen M400 Tortoise shell-white EF	1	4012700935403	165.96	195.00
935411	Souverän 400 Fountain Pen M400 Tortoise shell-white F	1	4012700935410	165.96	195.00
935429	Souverän 400 Fountain Pen M400 Tortoise shell-white M	1	4012700935427	165.96	195.00
935452	Souverän 400 Fountain Pen M400 Tortoise shell-white O	1	4012700935458	165.96	195.00
935502	Souverän 400 Fountain Pen M400 Tortoise shell-white F	1	4012700935502	165.96	195.00
935510	Souverän 400 Fountain Pen M400 Tortoise shell-white B	1	4012700935519	165.96	195.00
935585	Souverän 400 Rollerball R400 Tortoise shell-white	1	4012700935588	102.13	120.00
935379	Souverän 400 Ball Pen K400 Tortoise shell-white	1	4012700935373	80.85	95.00
935361	Souverän 400 Mechanical pencil D400 Tortoise shell-white	1	4012700935366	80.85	95.00

Code	Description	Outer Qty	Barcode	rrp exc vat 2010	rrp inc vat 2010
<b>Souvenir 05 Range Black &amp; Blue</b>					
933473	Souvenir 805 Fountain pen M805 black/blue,OB	1	4012700933478	285.11	335.00
933481	Souvenir 805 Fountain pen M805 black/blue,M	1	4012700933485	285.11	335.00
933499	Souvenir 805 Fountain pen M805 black/blue,F	1	4012700933492	285.11	335.00
933507	Souvenir 805 Fountain pen M805 black/blue,EF	1	4012700933508	285.11	335.00
933515	Souvenir 805 Fountain pen M805 black/blue,BB	1	4012700933515	285.11	335.00
933523	Souvenir 805 Fountain pen M805 black/blue,B	1	4012700933522	285.11	335.00
933663	Souvenir 805 Rollerball R805 black/blue	1	4012700933669	170.21	200.00
933697	Souvenir 805 Ballpoint pen K 805 black/blue	1	4012700933690	165.96	195.00
933721	Souvenir 805 Mechanical pencil D 805 black/blue	1	4012700933720	165.96	195.00
932756	Souvenir 405 Fountain pen M 405 black/blue,B	1	4012700932754	165.96	195.00
932764	Souvenir 405 Fountain pen M 405 black/blue,BB	1	4012700932761	165.96	195.00
932772	Souvenir 405 Fountain pen M 405 black/blue,EF	1	4012700932778	165.96	195.00
932848	Souvenir 405 Fountain pen M 405 black/blue,F	1	4012700932846	165.96	195.00
932855	Souvenir 405 Fountain pen M 405 black/blue,M	1	4012700932853	165.96	195.00
932863	Souvenir 405 Fountain pen M 405 black/blue,OB	1	4012700932860	165.96	195.00
932988	Souvenir 405 Rollerball R405 black/blue	1	4012700932983	102.13	120.00
932715	Souvenir 405 Ballpoint pen K405 black/blue	1	4012700932716	80.85	95.00
932632	Souvenir 405 Mechanical pencil D405 black/blue	1	4012700932631	80.85	95.00
<b>Souvenir 05 Range Black</b>					
925461	Souvenir 805 Plunger fountain pen M805 B Black	1	4012700925466	285.11	335.00
925479	Souvenir 805 Plunger fountain pen M805 BB Black	1	4012700925473	285.11	335.00
925487	Souvenir 805 Plunger fountain pen M805 EF Black	1	4012700925480	285.11	335.00
925529	Souvenir 805 Plunger fountain pen M805 F Black	1	4012700925527	285.11	335.00
925578	Souvenir 805 Plunger fountain pen M805 M Black	1	4012700925572	285.11	335.00
925586	Souvenir 805 Plunger fountain pen M805 OB Black	1	4012700925589	285.11	335.00
926675	Souvenir 805 Rollerball pen R805 Black	1	4012700926678	170.21	200.00
926378	Souvenir 805 Ball pen K805 Black	1	4012700926371	165.96	195.00
926543	Souvenir 805 Mechanical Pencil D805 Black	1	4012700926548	165.96	195.00
924563	Souvenir 405 Fountain pen M405 M Black	1	4012700924568	165.96	195.00
924571	Souvenir 405 Fountain pen M405 OB Black	1	4012700924575	165.96	195.00
926238	Souvenir 405 Ball pen K405 Black	1	4012700926234	80.85	95.00
926287	Souvenir 405 Mechanical Pencil D405 Black	1	4012700926289	80.85	95.00
926337	Souvenir 405 Rollerball pen R405 Black	1	4012700926333	102.13	120.00
<b>Souvenir 625 Range Dark-blue transparent</b>					
947903	Souvenir 625 Plunger fountain pen M625 EF dark blue transparent	1	4012700947901	489.36	575.00
947911	Souvenir 625 Plunger fountain pen M625 F dark blue transparent	1	4012700947918	489.36	575.00
947929	Souvenir 625 Plunger fountain pen M625 M dark blue transparent	1	4012700947925	489.36	575.00
947937	Souvenir 625 Plunger fountain pen M625 B dark blue transparent	1	4012700947932	489.36	575.00
947945	Souvenir 625 Plunger fountain pen M625 BB dark blue transparent	1	4012700947949	489.36	575.00
947952	Souvenir 625 Plunger fountain pen M625 OB dark blue transparent	1	4012700947956	489.36	575.00
947960	Souvenir 625 Ball pen K625 dark blue-transparent	1	4012700947963	276.60	325.00
947978	Souvenir 625 Mechanical Pencil D625 dark blue-transparent	1	4012700947970	276.60	325.00
947986	Souvenir 625 Rollerball pen R625 dark blue-transparent	1	4012700947987	348.94	410.00
<b>Souvenir 625 Range Aubergine transparent</b>					
961201	Souvenir 625 Aubergine - Fountain Pen EF	1	4012700961204	489.36	575.00
961219	Souvenir 625 Aubergine - Fountain Pen F	1	4012700961211	489.36	575.00
961227	Souvenir 625 Aubergine - Fountain Pen M	1	4012700961228	489.36	575.00
961235	Souvenir 625 Aubergine - Fountain Pen B	1	4012700961235	489.36	575.00
961243	Souvenir 625 Aubergine - Fountain Pen BB	1	4012700961242	489.36	575.00
961250	Souvenir 625 Aubergine - Fountain Pen OB	1	4012700961259	489.36	575.00
961268	Souvenir 625 Aubergine - Ball Point Pen	1	40127100962266	276.60	325.00
961276	Souvenir 625 Aubergine - Mechanical Pencil	1	4012700961273	276.60	325.00
961284	Souvenir 625 Aubergine - Roller Ball	1	4012700961280	348.94	410.00
<b>Leather Pouches - Black</b>					
923409	Leather case, black for 1 writing instrument	1	4012700923400	29.79	35.00
923417	Leather case, black for 2 writing instruments	1	4012700923417	34.04	40.00
923433	Leather case, black for 3 writing instruments	1	4012700923431	38.30	45.00
<b>Leather Pouches - Black-Green</b>					
923524	Leather case, black/green for 1 writing instrument	1	4012700923523	29.79	35.00
923722	Leather case, black/green for 2 writing instruments	1	4012700923721	34.04	40.00
924092	Leather case, black/green for 3 writing instruments	1	4012700924094	38.30	45.00
<b>Leather Cases - For 2 Writing Instruments</b>					
973297	Leather case for 2 writing instruments - Red	1	4012700973297	97.87	115.00
973305	Leather case for 2 writing instruments - Green	1	4012700973305	97.87	115.00
973313	Leather case for 2 writing instruments - Yellow	1	4012700973313	97.87	115.00
<b>Ink Glass 4001 - 30ml</b>					
301010	4001 Bottle of Ink 30 ml royal blue	12	4012700301017	4.04	4.75
301028	4001 Bottle of Ink 30 ml blue black	6	4012700301024	4.04	4.75
301051	4001 Bottle of Ink 30 ml brilliant black	12	4012700301055	4.04	4.75
301036	4001 Bottle of Ink 30 ml brilliant red	6	4012700301031	4.04	4.75
301044	4001 Bottle of Ink 30 ml brilliant green	6	4012700301048	4.04	4.75
311902	4001 Bottle of Ink 30 ml brilliant brown	6	4012700311900	4.04	4.75
311886	4001 Bottle of Ink 30 ml violet	6	4012700311887	4.04	4.75
311894	4001 Bottle of Ink 30 ml turquoise	6	4012700311894	4.04	4.75

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<b>Ink Glass 4001 - 62.5ml</b>					
329136	4001 Bottle of Ink 62.5 ml royal blue	12	4012700329134	5.06	5.95
329151	4001 Bottle of Ink 62.5 ml blue black	12	4012700329158	5.06	5.95
329144	4001 Bottle of Ink 62.5 ml brilliant black	12	4012700329141	5.06	5.95
329169	4001 Bottle of Ink 62.5 ml brilliant red	12	4012700329165	5.06	5.95
329177	4001 Bottle of Ink 62.5 ml brilliant green	12	4012700329172	5.06	5.95
329185	4001 Bottle of Ink 62.5 ml brilliant brown	12	4012700329189	5.06	5.95
329193	4001 Bottle of Ink 62.5 ml violet	12	4012700329196	5.06	5.95
329201	4001 Bottle of Ink 62.5 ml turquoise	12	4012700329202	5.06	5.95
<b>Ink Glass 4001 - 50ml</b>					
325779	Bottle of 4001 TG1 Ink 50ml royal blue	1	4012700325778	6.38	7.50
325787	Bottle of 4001 TG1 Ink 50ml brilliant black	1	4012700325785	6.38	7.50
<b>Ink Cartridges 4001 TP/6</b>					
301176	Ink cartridges TP/6 Royal-blue Pelikan 4001	50	4012700301178	1.69	1.99
301218	Ink cartridges TP/6 BRILLIANT BLACK Pelikan 4001	10	4012700301215	1.69	1.99
301184	Ink cartridges TP/6 BLUE/BLACK Pelikan 4001	10	4012700301185	1.69	1.99
301192	Ink cartridges TP/6 BRILLIANT RED Pelikan 4001	10	4012700301192	1.69	1.99
301200	Ink cartridges TP/6 BRILLIANT GREEN Pelikan 4001	10	4012700301208	1.69	1.99
301697	Ink cartridges TP/6 VIOLET Pelikan 4001	10	4012700301697	1.69	1.99
321075	Ink cartridges TP/6 PINK Pelikan 4001	10	4012700321077	1.69	1.99
301705	Ink cartridges TP/6 TURQUOISE BLUE Pelikan 4001	10	4012700301703	1.69	1.99
<b>Ink Cartridges 4001 GTP/5</b>					
310748	GIANT INK CARTRIDGES GTP/5 Royal Blue	10	4012700310743	2.13	2.50
310607	GIANT INK CARTRIDGES GTP/5 BLUE-BLACK	10	4012700310606	2.13	2.50
310615	GIANT INK CARTRIDGES GTP/5 Br.black	10	4012700310613	2.13	2.50
310623	GIANT INK CARTRIDGES GTP/5 BRILL. RED	10	4012700310620	2.13	2.50
310631	GIANT INK CARTRIDGES GTP/5 BRILL. GREEN	10	4012700310637	2.13	2.50
310664	GIANT INK CARTRIDGES GTP/5 VIOLET	10	4012700310668	2.13	2.50
310656	GIANT INK CARTRIDGES GTP/5 TURQUOISE	10	4012700310651	2.13	2.50
310672	GIANT INK CARTRIDGES GTP/5 PINK	10	4012700310675	2.13	2.50
<b>Converter</b>					
999128	Converter for Pelikan fountain pens & other brands	5	4012700999122	5.11	6.00
<b>Ballpoint Refill - 337</b>					
915421	GIANT REFILL 337 F BLUE for ballpoint	5	4012700915429	4.68	5.50
915439	GIANT REFILL 337 M BLUE for ballpoint	5	4012700915436	4.68	5.50
915447	GIANT REFILL 337 B BLUE for ballpoint	5	4012700915443	4.68	5.50
915389	GIANT REFILL 337 M RED for ballpoint	5	4012700915382	4.68	5.50
915397	GIANT REFILL 337 F BLACK for ballpoint	5	4012700915399	4.68	5.50
915405	GIANT REFILL 337 M BLACK for ballpoint	5	4012700915405	4.68	5.50
915413	GIANT REFILL 337 B BLACK for ballpoint	5	4012700915412	4.68	5.50
<b>Ballpoint Refill - 38</b>					
905406	Refill 38 M Blue for ballpoint	5	4012700905406	2.13	2.50
905422	Refill 38 M Red for ballpoint	5	4012700905420	2.13	2.50
905414	Refill 38 M Black for ballpoint	5	4012700905413	2.13	2.50
<b>Rollerball Refill - 338</b>					
908467	Refill 338 F Blue for Rollerball	10	4012700908469	5.06	5.95
922187	Refill 338 M Blue for Rollerball	10	4012700922182	5.06	5.95
908483	Refill 338 F black for Rollerball	10	4012700908483	5.06	5.95
922179	Refill 338 M black for Rollerball	10	4012700922175	5.06	5.95
957027	Refill 338 B black for Rollerball	10	4012700957023	5.06	5.95